

NEDA

ISSUE 4

FALL 2000

news

A CURRENT EVENTS NEWSLETTER FOR BROKERS AND CONSULTANTS. PUBLISHED BY NEW ENGLAND DENTAL ADMINISTRATORS, LLC.

SMILE!

We make self-funded dental benefits easy for the decision-maker, company owner, and their employees.

Looking for a dental plan that is convenient, versatile, and cost effective? Well, shop around, and you will see that it is hard to beat NEDA's performance guarantees. Plain and simple — with NEDA, you and your clients will be smiling for a long time!

NEDA welcomes new groups

The following groups have selected NEDA as their dental benefits administrator:

DJW, Inc. d/b/a Pilot Air Freight, Milton

Benchmark Sales & Marketing, Wellesley

Boston Ballet, Boston



Visit Our Website at...

www.nedallc.com

Our seven *performance guarantees* to you

1. Smooth implementation
2. Exceptional customer service
3. Quick processing of claims
4. Accurate and timely ID cards and employee materials
5. Marketing service contacts
6. Timely claims reports
7. Patients only charged for appropriate amounts



news from
Craig Goldsmith,
Sales Manager

New England Dental

Administrators had a successful summer. We are pleased to have added three new groups to our book of business, and our dentist network has exceeded 1,000.

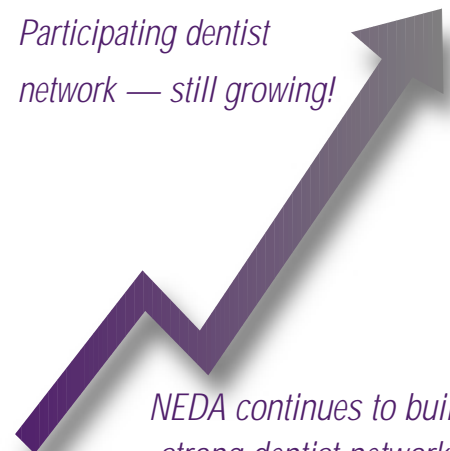
In the last four months, we have made over 80 broker visits. If you are one of the brokers or consultants we haven't met with, call us. We would be more than glad to tell you about NEDA.

Remember, add NEDA to your quote list!

Craig Goldsmith — Sales Manager

1,000

Participating dentist network — still growing!



NEDA continues to build a strong dentist network — we've exceeded 1,000!

Having a dental dilemma? *You need to know about* **NEDA**

Who is NEDA?

NEDA (New England Dental Administrators, LLC) is an innovator of self-funded dental benefit programs giving brokers and their clients a viable alternative as more and more health insurance programs announce increasing rates. NEDA offers a large and ever-growing quality dental network with substantial discounts, which means claim savings to employers and lower out-of-pocket expenses for employees.

What does NEDA do?

NEDA custom crafts self-funded dental benefit programs that brokers can recommend, clients can afford, and employees can appreciate. The installation of a NEDA designed self-funded dental program is virtually seamless, thanks to NEDA's attention to detail and sensitivity to a company's employee relations.



Providing countless new ways to make you smile...sm



New England Dental Administrators, LLC
PO Box 2006
Concord, NH 03302-2006
1.877.603.8068

Why have NEDA?

CEOs and CFOs are constantly being challenged to find new ways to control and lower the cost of their employee benefit programs without sacrificing employee satisfaction. Now, with NEDA, they have the opportunity to tailor a superior, cost-effective, self-funded dental benefit program, all backed by NEDA's iron-clad quality performance guarantee.

We offer Point-of-Service Programs

Don't forget! We are able to offer point-of-service programs that allow in and out of network benefits to be reimbursed at different co-pay levels.

Call us to design a plan that is right for your clients.

You need to know about NEDA.

Call us toll free at 1-877-603-8068.

PRESORTED
FIRST CLASS
MAIL
U.S. POSTAGE
PAID
RMS