

New England
Dental
Administrators
*welcomes
new
groups*

Daddy's Junky
Music, Inc.
Manchester, NH

Shetland
Properties, Inc.
Salem, MA

New England Dental Administrators contracts with **CONNECTION Dental**

Offers access to nationwide dentists

New England Dental Administrators introduces its partnership with CONNECTION Dental. The CONNECTION Dental network provides widespread availability and excellent access to dentists in precisely those areas you need most. Their nationwide coverage includes 37,581 participating dentists — 30,396 general dentists, and 7,185 specialists in 50 states.

For more information, call Craig Goldsmith at 508-752-0119.



news from
Craig Goldsmith,
Sales Manager

As I take a break from reviewing new business prospects for the first quarter of 2005, I look back at 2004 and see another successful year.

More companies than ever seriously considered self-funding their dental programs as an alternative to the 10 to 20 percent increases they see each year from their insurers. In many instances, we were able to show potential savings of 10 to 30 percent. We offered references from organizations that have actually enjoyed these savings since switching their dental programs to New England Dental Administrators.

Also in 2004, New England Dental Administrators introduced our working relationship with CONNECTION Dental, a true national network of dentists. Their national network nicely complements our network of almost 1,400 dentists in Massachusetts.

Whether your Massachusetts client is a smaller company with employees only in Massachusetts, or a company with thousands of employees throughout the United States, New England Dental Administrators is the company that will provide you with the exceptional network access you desire at the fairest possible price. For more details, give me a call at **508-752-0119** or e-mail me at **cgoldsmith@nedallc.com**.

State-of-the-Art *information system*

New England Dental Administrators will be converting to a new operating system. The new system was uniquely developed for dental claims processing and fully integrates all aspects of our business. Customized for New England Dental's purposes, the new system will provide useful reports for our accounts, automate some manual processes, and increase our productivity. A conversion team is devoted to the project to ensure a successful implementation while maintaining our performance commitments to our customers.



Announcing our new *print advertising Campaign*



New England Dental continues to build brand awareness. See our new testimonial ads in the *Boston Business Journal* and *Business West*.

www.nedallc.com

new england DENTAL
ADMINISTRATORS, LLC®



PO Box 2006
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1-877-603-8068/Corporate
1-800-253-1358/Customer Service

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STANDARD
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