

Groups Recently Added...

WE
Management
Middleton, MA

MicroMetrics
Londonderry, NH

MASS Park, Inc.
d/b/a Valet Park
of America
Springfield, MA

Denron
Plumbing &
HVAC, LLC
Manchester, NH

Yankee Dental Congress

New England Dental Administrators will be attending Yankee Dental Congress 32 on January 25-27, 2007 in Boston.



news from
Craig Goldsmith,
Sales Manager

Self-funding dental benefits works great for small employers. Yet it is still a concept that is not widely accepted even though the utilization and claims produced by dental benefits are very predictable.

We have recently added four small employer groups—three having fewer than 100 employees and two under 50 employees. In each instance, the expected claims plus the monthly administration fees are projected to be 20-to-40% below their renewal or premium proposals they received. That's real money.

Facts:

- The average covered person utilizes less than \$350 of dental benefits a year.
- Less than 3% of covered individuals will reach their annual maximum in any given year.
- Dental claims are predictable.

New England Dental Administrators is here to help you save your clients money:

- They will have hassle free, guaranteed service.
- Smaller companies may see realistic savings of between 20% and 40% in most instances.
- Plan designs they want instead of the few standard plans offered to smaller companies.
- Substantial cash flow advantage.

Why not invest a few minutes to see how New England Dental Administrators will help. Please call me at 508-752-0119 or e-mail me at cgoldsmith@nedallc.com. A few minutes talking with me may save your client thousands.



Project Bread The Walk for HungerSM *An Employee's Experience*

Matthew Wilcox,
Networking & Technical Support

In May, I was honored to be one of the estimated 43,000 participants of Project Bread's Walk for HungerSM.

The event raised 3.2 million dollars that will support more than 400 food pantries, soup kitchens, food banks, and food salvage programs in Massachusetts.

The 20-mile course through Boston, Brookline, Newton, and Cambridge was lined with hand-painted signs cheering us on, and there were nine checkpoints filled with smiling volunteers providing water, fruit, and encouragement.

This was my first time participating in this annual event, and the incredible atmosphere of warmth, caring, and accomplishment is sure to bring me back again.



Golf Fore Health

For the fifth year in a row, we are pleased to be a sponsor of Holyoke Medical Center's 18th Annual Golf Fore Health tournament. Proceeds are to benefit the Holyoke Medical Center's Stroke Program.

Announcing our new *print advertising* campaign



New England Dental Administrators continues to build brand awareness. See our new ad in the upcoming *Life & Health Advisor*.



EyeMed Vision Care, one of the leading managed vision care organizations in the industry, will be partnering with New England Dental Administrators to bring a vision care discount program to your clients. Stay tuned!



*We give you more
to smile about.*

Massachusetts companies will save money on the dental benefits their employees really want.

Dental benefits are important to your employees. Choosing the right administrator and plan design can take a lot out of you.

Or very little.

New England Dental Administrators is a proven provider of flexible, cost effective employee dental benefit plans. We save you time, money and red tape and we bring smiles to companies throughout Massachusetts.

The guaranteed-in-writing satisfaction and prompt, knowledgeable help can be yours. Call New England Dental Administrators at 1-877-603-1200, or log on at www.nedallc.com, or call your broker to see how much more your company could be smiling too.

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